

April 2013

Cambio wins 10-year EPR contract with Princess Alexandra Hospital

Cambio Healthcare Systems has sealed an agreement with The Princess Alexandra Hospital NHS Trust (PAH) to supply an electronic patient record (EPR) solution and meet the Trust's technology needs over the next 10 years.

In the short term, the partnership involves the replacement of the Trust's obsolete patient administration system (PAS) with the advanced Cambio COSMIC EPR solution and the migration of all patient data to the new system. As well as providing the solid foundation of a proven and effective PAS, Cambio COSMIC includes the latest in advanced clinical decision support, allowing it to operate as a fully fledged EPR.

In the longer term, Cambio COSMIC will provide the highly flexible platform that PAH needs to deliver its ambitious technology strategy over the coming decade. Anthony Lundrigan, Chief Information Officer of The Princess Alexandra Hospital NHS Trust, said: "Our executive team and board have invested a great deal of time and effort in developing an effective long-term information technology strategy that will help us to effect the kind of transformational change we need to see in the future if we are to deliver continuous improvements in patient care.

"To help us implement this strategy we were looking for a supplier with a single platform solution that could offer us a long-term partnership approach. Having thoroughly assessed the market, we selected Cambio – both for their proven ability to meet our short-term needs and their joint commitment to delivering results throughout the 10-year life of the deal."

The modular nature of the Cambio COSMIC system has allowed PAH to add the latest developments in electronic whiteboard technology and mobile applications to the initial implementation of the system. Looking further ahead, the flexibility of Cambio COSMIC will allow the Trust to make the most of future developments in healthcare technology by opting for particular modules to meet its specific needs.

The system also offers the potential for PAH to expand the scope of its work further – for example, through the management of community care in partnership with local GPs.

Cambio's UK Managing Director Philip May said: "This very exciting partnership with PAH not only demonstrates the current NHS need to replace outdated systems with much more capable modern platforms, but also the importance of taking a long-term approach to driving transformational change throughout an organisation.

"We believe that it is only by forming an effective partnership between trusts and their technology providers that the NHS will be able to fully realise much-needed efficiency gains. Our experience in Sweden and Denmark – where Cambio is the market leader – clearly demonstrates the immense value of this long-term, partnership approach."

ENDS

About Cambio Healthcare Systems

Cambio Healthcare Systems is one of Europe's leading and fastest-growing healthcare IT companies. The company was founded in 1993 when two software engineers, Tomas Mora-Morrison and Håkan Mattsson, were commissioned to develop a healthcare administration system for the specialist Sergel Clinic in Stockholm.

Today the company has over 300 staff working in its offices in the UK, Sweden and Denmark, and there are more than 95,000 Cambio COSMIC users in general hospitals, university hospitals, primary care clinics and specialist units across the three countries.

Cambio Healthcare Systems has an annual turnover of £20 million, which makes it one of Europe's largest healthcare IT companies specialising in regional and national healthcare.

Research by Gartner* has identified Cambio as one of nine global enterprise electronic health records (EHRs) in the market, and its EHR is now a proven, standard regional product.

In 2010 Cambio was named Swedish Medtech Company of the year. In 2012 the Swedish publication *Dagens Medicin* named three Swedish hospitals as Sweden's top hospitals – all are Cambio customers.

* *Landscape of the Global Enterprise EHR Market*, Gartner, 28 June 2011
<http://www.gartner.com/id=1733315>

About The Princess Alexandra Hospital NHS Trust

The Princess Alexandra Hospital NHS Trust is an acute hospital with its main base in Harlow providing a comprehensive service to a local population of more than 258,000. The hospital has 420 general and acute beds and has three other bases in Bishops Stortford, Epping and Loughton. The hospital treats more than 80,000 people in A&E each year and provides a range of other services including neo-natal, maternity, radiology, cancer and ophthalmology.

For further information please contact:

Karen Hurley

Cambio Healthcare Systems

Tel: 020 3008 8295

Email: karen.hurley@cambiohealthcare.co.uk

Karl Heidel

The Princess Alexandra Hospital NHS Trust

Tel: 07534 261 040

Email: karl.heidel@pah.nhs.uk

Jane Thomas

BFG Healthcare Marketing

Tel: 020 7517 5777

Email: jane.thomas@bfghealthcare.com